

Message Text

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APPROVED BY: EB/OCA/REP:GPWILSON

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OIM/FE/LSILLOWAY

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R 022248Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY SINGAPORE

INFO AMEMBASSY KUALA LUMPUR

AMCONSUL HONG KONG

UNCLAS STATE 000681

E.O. 11652: NA

TAGS: BBSR, SN, HK, MY

SUBJ: BID REQUEST INSTRUCTIONS-BUSINESS EQUIPMENT AND SYSTEMS

REF: SINGAPORE 5047 OF 12/19/74

1. IN RESPONSE TO REFTEL, WE SUGGEST THAT P.A. MANAGEMENT CONSULTANTS SINGAPORE SUBMIT THREE SEPARATE BID PROPOSALS FOR RESEARCH IN SINGAPORE, MALAYSIA, AND HONG KONG.

2. IT IS EXPECTED THAT P.A. WILL QUOTE APPROPRIATE DISCOUNTS FOR TWO-COUNTRY CONTRACT AND THREE-COUNTRY CONTRACT.

3. OFFERS SHOULD BE MADE AT BIDDER'S DISCRETION IN EITHER SINGAPORE DOLLARS OR IN THE LOCAL CURRENCY OF EACH OF THE THREE RESPECTIVE COUNTRIES.

4. IF P.A. IS AWARDED MULTI-COUNTRY CONTRACT, RESPONSIBILITIES FOR CONTRACT SUPERVISION WOULD BE WITH POST IN COUNTRY OF RESEARCH. P.A. SINGAPORE SHALL, IN SUCH CASE, BE RESPONSIBLE FOR ENSURING THE SUFFICEINCY AND UNIFORM QUALITY

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OF THE STUDIES PREPARED BY THEIR MALAYSIA AND/OR HONG KONG

OFFICES.

5. WE WOULD APPRECIATE IF POST WOULD GIVE US RECOMMENDED RATE OF EXCHANGE ON WHICH COMMERCE WOULD BASE ITS AWARD CONTRACT AND APPROPRIATE THE NECESSARY AMOUNTS OF US DOLLARS, AS COUNTERVALUE OF THE FEES QUOTED IN LOCAL CURRENCY.

6. IF P.A. SINGAPORE WOULD WISH PAYMENT FOR MALAYSIA AND/OR HONG KONG STUDIES TO BE MADE TO OFFICES THOSE COUNTRIES, THEN COPIES OF BID PROPOSALS SHOULD BE SENT TO EMBASSY KUALA LUMPUR AND CONSULATE HONG KONG. PROPOSALS NEED NOT BE ACTUALLY SUBMITTED THROUGH KL AND HK. INGERSOLL

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